

## **GRUPO ENERGÍA DE BOGOTÁ S.A. ESP. SUCCESSFUL BUSINESS MATCHMAKING**

- *On November 25th, Grupo Energía de Bogotá has its first Business Matchmaking, in which GEB scheduled 454 appointments with potential suppliers.*

Bogotá D.C., on November 26<sup>th</sup> 2013. After making its first Business Matchmaking on November 25<sup>th</sup>, Grupo Energía de Bogotá managed to contact 218 potential suppliers for Empresa Energía de Bogotá (EEB), headquarter and its subsidiaries in Colombia, Perú and Guatemala.

During the event stood out the participation of 344 assistants and 218 companies that offered their services and products from countries such as United States, Perú, Guatemala, Germany, Spain and Colombia.

The event is essential to increase the competitiveness of the company, as engaged contacts with new suppliers who can provide a better quality, efficiency, cost and, above all, that are in line with the values and principles of the company.

Grupo Energía de Bogotá's CEO, Sandra Fonseca Arenas, said that the Business Matchmaking "was a valuable space that pointed to the commitment of growth with sustainability and increase competitiveness. We want to be and have the best business. We are looking for long-term partnerships with suppliers that attended".

In this way, the directive announced a USD\$7,500 millions investment plan for four years (2013 to 2017), which will be used, among others, in search of new business in Colombia and abroad in the four links in the energy chain (generation, transmission, distribution and trading) and in the natural gas transport and distribution.

The business leader reiterated the important financial results Grupo EB had at the end of the third quarter of this year, by registering a net income of \$784 billion pesos (409 million dollars) showing a growth of 23 percent over the amount of the same period in 2012.

In the Business Matchmaking participated suppliers of Empresa de energía de Bogotá parent company of the Group EB; TGI, leader of gas transportation in Colombia; Cálidda, Peru (Lima and Callao) gas distribution company; Contugas, Peru (Department of ICA) gas distribution company; EEBIS Guatemala, engineering services company, electrical studies, management and development of transmission projects; and Trecca, conveyor of Power of Central America (Guatemala).

EB group includes within their operations and strategies, a series of measurements of sustainability, which are framed in the interest of identifying, manage, monitor and report relevant and material affairs of its model of Global responsibility. This model seeks to strengthen relations with the stakeholders, including providers, and make the Organization a sustainable enterprise under the international standards on social matters, Economic and environmental, complying with the guidelines of the Development Plan "Bogotá Humana".

Today, these commitments and initiatives have led Empresa Energía de Bogotá to be one of the leaders in Global Compact in which EEB is the only Colombian company of the 54

worldwide of the Lead Group of the Global Pact, and that EEB was ratified this year as one of the companies making worldwide part of the index of sustainability Dow Jones (DJSI), which is the main global benchmark for measuring the contribution of the different companies sustainable economic, social and environmental performance

#### **About Grupo Energía de Bogotá**

Grupo Energía de Bogotá is the leading corporation in the Colombian energy sector. Through EEB its transport electricity to the most significant markets in terms of demand and size in the country, in addition to controlling the largest natural gas carrier in Colombia, TGI S.A. In Peru, its company CONTUGAS has a 30-year concession for the transportation and distribution of natural gas in the Ica Department. In that same country, together with ISA, it holds stocks in REP S.A. and TRANSMANTARO S.A., which operate 63% of the electricity transmission system in said country. In 2010, it established TRECSA - Transportadora de Centroamérica S.A. - that is building the most important infrastructure Project in Guatemala and will render electricity transmission services as of 2013. Furthermore, it holds an investment portfolio in the most important companies in the electric power sector, in which the following stand out, CODENSA S.A., EMGESA S.A., GAS NATURAL S.A., la Empresa de Energía de Cundinamarca - EEC and Electrificadora del Meta, EMSA and to a lesser extent ISA and ISA